

May 5, 2020

To: Congregations, Seminaries, Auxiliaries, Listed Service Organizations, and interested others.

RE: 2020 First Quarter Gift Report

It is not by accident the foundational line of our logo, as seen above, are the words:- "Reflecting God's Grace". God's grace is unfathomable, infinite, and without reservation, as demonstrated within the parable of the prodigal son. God is always reaching out to us, welcoming us with open arms, as a caring and loving father. Of course, it would be impossible for us to ever come close to the grace that God has shown us, the complete forgiveness of all our sins. But as His children, we have an opportunity to respond to God's grace in how we treat others, and in how we use God's gifts of time, talents, and treasure to serve Him and His church.

With the assistance of Lutheran Foundation Canada, many of LCC's members have responded to this opportunity by establishing a charitable gift to support their church. Some through their estate, by giving back a portion of God's earthly treasures accumulated over a lifetime, and others who have the financial means, by making a special gift to support a specific need while they are yet living, so they might see the fruits of their gift.

The attached report outlines the results of the Gift Planning activity carried out by Lutheran Foundation Canada throughout Q1 of 2020. The first page provides a summary of both received and future planned gifts, indicating the total amount allocated for each beneficiary, as designated by the donors themselves. Praise be to God!

The detailed "Notes" on the Monthly Detail Report show the vast range of gifts, not only by size, but by type, and how they are to be disbursed. Please note that <u>Direct</u> and <u>Bequest</u> gifts are current gifts which have already been received and disbursed, whereas <u>Established</u> or <u>Identified</u> gifts are future planned gifts, yet to be received from the donor's estate at the time of their passing. Current and future mission and ministry is supported and blessed by each and every one of these gifts.

Following the Monthly Detail reports is a summary of the specific congregations designated by this year's donors to receive a gift either as a current gift or as a planned future gift. These gifts to congregations are incredibly important as they support and enhance the long-term viability of congregations.

Lastly, is a summary of the gift allocations planned or received over the last eleven (11) years, totaling just over \$68 million. These allocations have been stipulated by the donors, either within their will or within a *Gift Allocation Agreement* they signed with Lutheran Foundation Canada.

Gift Coordinators work on behalf of all LCC organizations, promoting, encouraging, assisting, stewarding, and managing the development of planned (estate) gifts or significant lifetime gifts as part of a Christian's overall stewardship plan. Donors are excited about their opportunity to create a charitable gift within their estate supporting a ministry for which they have a passion, and the Foundation is blessed to be able to assist them in its development and fulfillment.

For more information on establishing a gift visit the Foundation's web site at www.lutheranfoundation.ca, or contact your regional representative. If you have any questions regarding this report please do not hesitate to contact me.

In His Service,

Allen Schellenberg

Executive Director - Lutheran Foundation Canada

Gift Coordinator – Western Region

Lutheran Foundation Canada

1-877-711-4438 (GIFT)



Gift Allocation Summary – YTD 2020

Total gifts, both received or planned as future gifts, are based on the donors' requested disbursements, as indicated within the NOTES on the Monthly Detail Reports which follow.

Organization	Donor-Designated Allocations	Percentage of Distribution		
Congregations - West Region	\$239,100	29.4%		
Congregations - Central Region	\$17,160	2.1%		
Congregations - East Region	\$167,300	20.6%		
Lutheran Church - Canada	\$21,000	2.6%		
Concordia Lutheran Seminary	\$308,250	37.9%		
Concordia Lutheran Theological Seminary	\$0	0.0%		
Lutheran Laymen's League of Canada	\$1,150	0.1%		
Lutheran Women's Missionary League	\$0	0.0%		
Concordia Lutheran Mission Society	\$11,000	1.4%		
LCC's Mission and Service Organizations	\$14,900	1.8%		
Canadian Lutheran World Relief	\$1,000	0.1%		
Lutheran Foundation Canada	\$800	0.1%		
Unspecified *	\$31,425	3.9%		
Total YTD Donor-Designated Allocations	\$813,085	100.0%		

^{*} Unspecified gifts occur when the donors place their gift into a "donor-advised fund", naming the beneficiary at a later date, or if they choose to not share this information with us.

In total for this year, \$126,085 has already been received and disbursed.



January

Organization	Allocation Amount	Notes
Congregations - West Region	\$6,550	10
Congregations - Central Region	\$5,000	12
Congregations - East Region	\$154,300	14,15,16
Lutheran Church - Canada	\$1,000	11
Concordia Lutheran Seminary	\$76,000	11,13
Concordia Lutheran Theological Seminary		
Lutheran Laymen's League of Canada	\$1,150	10,11
Lutheran Women's Missionary League		
Concordia Lutheran Mission Society	\$600	10,11
LCC's Mission and Service Organizations	\$4,800	10,11
Canadian Lutheran World Relief	\$1,000	11
Lutheran Foundation Canada	\$800	10
Unspecified	\$31,425	1-9
Total Gifts – this Month	\$282,625	16
Total Gifts – Year to Date	\$282,625	16

NOTES:

- 1. 9. A total of 9 direct gifts received totaling \$31,425 to cover premiums on previously gifted insurance policies, now owned by LCCFM, but designated for various organizations through a Gift Allocation Agreement, to be disbursed once the payout has been received.
- 10. A direct gift of shares received of \$8,200 divided as follows:
 - \$6,550 to a West Region congregation
- \$400 Lutheran Bible Translators
- \$600 Concordia Lutheran Mission Society
- \$150 Lutheran Laymen's League
- \$250 Haiti Lutheran Mission Society
- \$100 Lutheran Foundation Canada
- \$150 Luth. Assoc. of Missionaries and Pilots
- 11. A direct gift of shares received of \$8,700 divided as follows:
 - \$1,000 Concordia Lutheran Seminary
- \$1,000 Lutheran Bible Translators
- \$1,000 Canadian Lutheran World Relief
- \$1,000 Lutheran Laymen's League
- \$1,000 Haiti Lutheran Mission Society
- \$700 Lutheran Foundation Canada
- \$1,000 Luth. Assoc. of Missionaries and Pilots
- \$1,000 Lutheran Church Canada

- \$1,000 Camp Lutherland
- 12. A direct gift received of \$5,000 for a Central Region congregation.
- 13. A deferred gift identified for \$75,000 to Concordia Lutheran Seminary.
- 14. A direct gift of shares received of \$12,300 for an East Region congregation.
- 15. A deferred gift established of \$50,000 for an East Region congregation.
- 16. A deferred gift identified of \$92,000 for an East Region congregation.



February

Organization	Allocation Amount	Notes		
Congregations - West Region				
Congregations - Central Region	\$12,160	1		
Congregations - East Region	\$13,000	2		
Lutheran Church - Canada				
Concordia Lutheran Seminary				
Concordia Lutheran Theological Seminary				
Lutheran Laymen's League of Canada				
Lutheran Women's Missionary League				
Concordia Lutheran Mission Society	\$10,400	2		
LCC's Mission and Service Organizations				
Canadian Lutheran World Relief				
Lutheran Foundation Canada				
Unspecified				
Total Gifts – this Month	\$35,560	2		
Total Gifts – Year to Date	\$318,185	18		

NOTES:

- 1. A direct gift of shares received of \$12,160 to a Central Region congregation.
- 2. A direct gift of shares received of \$23,400 divided as follows:
 - \$11,000 for an East Region congregation
 - \$10,400 for Concordia Lutheran Mission Society.



March

Organization	Allocation Amount	Notes
Congregations - West Region	\$232,550	1,2
Congregations - Central Region		
Congregations - East Region		
Lutheran Church - Canada	\$20,000	3
Concordia Lutheran Seminary	\$232,250	1,2
Concordia Lutheran Theological Seminary		
Lutheran Laymen's League of Canada		
Lutheran Women's Missionary League		
Concordia Lutheran Mission Society		
LCC's Mission and Service Organizations	\$10,100	4
Canadian Lutheran World Relief		
Lutheran Foundation Canada		
Unspecified		
Total Gifts – this Month	\$494,900	4
Total Gifts – Year to Date	\$813,085	22

NOTES:

- 1. A direct gift of shares received of \$14,800 divided as follows:
 - \$7,550 to West Region congregation
 - \$7,250 to Concordia Lutheran Seminary
- 2. A deferred gift established of \$450,000 divided as follows:
 - \$225,000 to Concordia Lutheran Seminary
 - \$225,000 to a West Region congregation.
- 3. A deferred gift identified of \$20,000 to Lutheran Church Canada.
- 4. A direct gift of shares received of \$10,100 to Lutheran Bible Translators.



Congregations Designated in 2020 to Receive Current or Future Gifts

Beautiful Saviour – Winnipeg, MB Concordia – Edmonton, AB First – Windsor, ON First St. Paul's – Wellsley, ON Redeemer – Edmonton, AB Faith – Surrey, BC Grace – Saskatoon, SK Messiah – Waterloo, ON

Lutheran Foundation Canada - 11-Year Gift Summary (2009- 2019)



The following table shows how the membership of Lutheran Church - Canada has responded to giving opportunities, either in their estate or as a current gift. (Allocations are based upon the expressed wishes of the donors.) May God be praised!

Beneficiary	2009 Gift Total	2010 Gift Total	2011 Gift Total	2012 Gift Total	2013 Gift Total	2014 Gift Total	2015 Gift Total	2016 Gift Total	2017 Gift Total	2018 Gift Total	2019 Gift Total	11 Year Gift Total	% of Total Gifts
West Congregations	\$457,270	\$1,356,010	\$654,849	\$729,867	\$4,437,200	\$666,475	\$281,440	\$368,625	\$643,285	\$342,800	\$363,215	\$10,301,036	15.08%
Central Congregations	\$70,000	\$141,310	\$213,500	\$190,800	\$852,200	\$646,550	\$229,550	\$1,069,010	\$166,225	\$728,154	\$923,345	\$5,230,644	7.66%
East Congregations	\$551,000	\$1,220,926	\$946,527	\$957,475	\$1,237,360	\$1,711,325	\$893,780	\$1,304,690	\$1,090,800	\$428,925	\$100,220	\$10,443,028	15.28%
LC-C	\$392,100	\$670,000	\$274,100	\$299,125	\$1,188,855	\$137,500	\$431,420	\$140,434	\$151,380	\$1,455,183	\$405,175	\$5,545,272	8.12%
CLS	\$167,500	\$1,282,025	\$396,106	\$335,766	\$2,186,500	\$666,242	\$511,850	\$1,514,025	\$353,950	\$1,821,833	\$572,525	\$9,808,322	14.35%
CLTS	\$85,600	\$247,710	\$307,888	\$295,425	\$239,055	\$309,408	\$763,300	\$441,730	\$104,200	\$100,740	\$0	\$2,895,056	4.24%
LLL-C	\$38,200	\$778,600	\$273,400	\$445,600	\$814,255	\$393,000	\$498,300	\$303,900	\$308,000	\$452,465	\$298,300	\$4,604,020	6.74%
LWML-C	\$20,000	\$204,360	\$0	\$150,750	\$182,000	\$205,125	\$15,000	\$5,050	\$61,600	\$85,000	\$3,750	\$932,635	1.36%
CLMS	\$40,000	\$86,333	\$333,384	\$98,750	\$259,000	\$331,450	\$262,870	\$273,000	\$476,925	\$85,200	\$59,590	\$2,306,502	3.38%
LSO's	\$160,575	\$248,920	\$174,500	\$95,125	\$433,420	\$608,725	\$596,450	\$110,780	\$81,950	\$814,560	\$219,440	\$3,544,445	5.19%
CLWR	\$20,000	\$1,122,196	\$49,605	\$238,917	\$244,055	\$403,000	\$407,700	\$60,000	\$712,375	\$789,000	\$194,685	\$4,241,533	6.21%
LCCFM	\$280,000	\$200,000	\$147,897	\$218,050	\$118,150	\$480,050	\$2,286,326	\$177,300	\$486,260	\$303,640	\$80,230	\$4,777,903	6.99%
Unspecified	\$20,000	\$0	\$165,000	\$50,000	\$55,000	\$380,000	\$50,000	\$737,300	\$50,000	\$100,000	\$2,091,770	\$3,699,070	5.41%
Total Gifts	\$2,302,245	\$7,558,390	\$3,936,756	\$4,105,650	\$12,247,050	\$6,938,850	\$7,227,986	\$6,505,844	\$4,686,950	\$7,507,500	\$5,312,245	\$68,329,466	100.00%
Total Cash Rec'd	\$115,750	\$537,165	\$545,800	\$641,400	\$693,050	\$2,147,850	\$1,512,986	\$2,137,164	\$1,716,250	\$934,500	\$1,522,245	\$10,981,915	16.07%

Please contact Allen Schellenberg at 877-711-4438 if you have any questions.